

**THE GOVERNMENTAL PURCHASING
ASSOCIATION OF NEW JERSEY PRESENTS**



**SIXTH ANNUAL EDUCATIONAL
SYMPOSIUM**

(APRIL 11 – 13, 2018)

TROPICANA SOUTH TOWER GRAND EXHIBITION CENTER

ATLANTIC CITY, NEW JERSEY

(Credits applied for: QPA; RPPO/S; RMC; CMFO/CCFO; CPWM; and TCH)

Wednesday, April 11, 2018

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 9:15am

Welcome

9:20am – 10:10am

**Key Note Address – Legislation! How it affects
Purchasing and what can we do.**

League of Municipalities

Is a session on how Purchasing Professionals can get involved in affecting Legislation.

DCA Course # 14124-1: 1 contact hour approved for:
QPA (Office Admin./General Duties), CMFO/CCFO (Office Management & Ancillary Subjects), CPWM (Government), RMC (Professional Development)

Rutgers: 1 contact hour – Management/ Supervision

10:10am – 10:30am

Break & Exhibitors

10:30 – 12:20pm

Cyber Security Best Practices & Risk Training

Melissa Pisaniello, Cyber Liaison Officer

NJ Cybersecurity & Communications Integration Cell/NJ State Police

This session will help you with what is the best way to keep your data safe from cyber attacks.

DCA Course # 14124-2: 2 contact hours approved for:
QPA (Information Technology), CMFO/CCFO (Information Technology)
CPWM (Information Technology), RMC (Information Technology)

Rutgers: 2 contact hours– Management/Supervision

12:20pm – 1:30pm

Lunch & Exhibitors

1:30pm – 3:10pm

The ESIP Process and Selecting an ESCO: The Good, the Bad, and the Misunderstood

Mr. Joseph Marra – School Business Administrator/Board Secretary
Old Bridge Township Public Schools

Mr. Joseph J Coscia – Honeywell Energy Group

Mr. Robbi S. Acampora – Managing Director/Phoenix Advisors, LLC

This discussion will cover compliance with PL 2009, Chapter 4 and PL 2012 Chapter 55. Attendees will learn the procedures that conform with bidding and financing Energy Savings Plans.

DCA Course # 14124-3: 2 contact hours - QPA (Green Purchasing),
CMFO/CCFO (Financial/Debt Management), CPWM (Government),
RMC (Finance)

Rutgers: 2 contact hours – Public Purchasing

2:00pm – 3:00pm

Exhibitors Session – Working with Government Entities

(This Session is for Exhibitors only)

Francine Shames, GPANJ Executive Director/ Purchasing Officer of
Plainsboro Township (Retired)

3:10pm – 3:30

Break & Exhibitors

3:30pm – 4:10pm

Case Law

Christina M. Abreu, Esq . – Weber Gallagher, Simpson, Stapleton,
Fires & Newby, LLP

This session is will review case law as it applies to the Local Public Contracts Law

DCA Course # 14124-4: 1 contact hour QPA (Procurement Procedures), CMFO/CCFO (Financial/Debt Management, CPWM (Government), RMC (Finance)

Rutgers: 1 contact hour Public Purchasing

5:45pm – 7:45pm

Vendor Reception with Food Stations

8:00pm – Beyond

Hospitality Reception

Thursday, April 12, 2018

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 9:50am

New Jersey Cooperative Contracts...Save Time, Money, and Ensure Compliance

Division of Purchase and Property

This session will educate attendees on the benefits and advantages to public entities and taxpayers by utilizing the re-invented New Jersey Cooperative Contracts Program NJ Start and provide an overview of the program itself.

DCA Course # 14124-5: 1 contact hour - QPA (Procurement Procedures), CMFO/CCFO (Financial/Debt Management), CPWM (Government), RMC (Finance)

Rutgers: 1 contact hour – Public Purchasing

9:50am – 10:10am

Break & Exhibitors

10:10am – 11:00am

Competitive Contracting vs Bids: Different, but Mandated Similarities

Gerri C. Popkin of the firm Gerri C. Popkin, LLC, Qualified Purchasing Agent for the County of Monmouth (Retired)

Mary Lou Stanton, QPA/CCPO/RPPO, Purchasing Agent Somerset County (Retired)

Specialized goods and services are difficult to specify. There is a way to make the process fair through competitive contracting. Along with these methods will be the forms that are needed in Competitive Contracting and formal bids.

DCA Course # 14124-6: 1 contact hour - QPA (Procurement Procedures), CMFO/CCFO (Financial/Debt Management), CPWM (Government), RMC (Finance)

Rutgers: 1 contact hours – Public Purchasing

11:00am – 11:20am

Break & Exhibitors

11:20am – 12:10pm

Competitive Contracting vs Bids....cont.

Gerri C. Popkin of the firm Gerri C. Popkin, LLC, Qualified Purchasing Agent for the County of Monmouth (Retired)

Mary Lou Stanton, QPA/CCPO/RPPO, Purchasing Agent Somerset County (Retired)

DCA Course # 14124-7: 1 contact hour - QPA (Procurement Procedures), CMFO/CCFO (Financial/Debt Management), CPWM (Government), RMC (Finance)

Rutgers: 1 contact hours – Public Purchasing

12:10pm – 2:00pm

Lunch & Exhibitors

2:00pm – 3:40pm

Public Procurement Legislative Update

Joseph Valenti, Chief, Bureau of Local Management Service, DLGS, DCA
(Retired)

Francine Shames, GPANJ Executive Director/Purchasing Officer of Plainsboro
Township (Retired)

This session is designed to inform local public purchasing agents and other
local officers and employees of significant pieces of procurement legislation
introduced during the 2016-2017 legislative session. Discussion will focus on
the impact of newly enacted procurement laws, and the implications of
pending bills for public purchasing agents, and their respective local
contracting units.

DCA Course # 14124-8: 2 contact hours - QPA (Procurement
Procedures), CMFO/CCFO (Financial/Debt Management), CPWM
(Government), RMC (Finance)

Rutgers: 2 contact hours – Management/Supervision

3:40pm-4:00pm

Break & Exhibitors

4:00pm – 4:50pm

Rules and Regulations Update

Jason Martucci, Esq.

This session is on any Regulatory update that has affected the Local Public
Contracts Law Rules and Regulations.

DCA Course # 14124-9: 1 contact hour - QPA (Procurement
Procedures), CMFO/CCFO (Financial/Debt Management), CPWM
(Government), RMC (Finance)

Rutgers: 1 contact hours – Public Purchasing

5:30pm – 7:30pm

GPANJ President's Reception with Food Stations

8:00pm - Beyond

Hospitality Reception

Friday, April 13, 2018

8:30am – 9:30am

Registration & Hot Breakfast Buffet

9:30am – 12:00am

40A:11-1 versus 18A:18A

James Shoop, Retired School Business Administrator, School Business Official, and Purchasing Agent for the Passaic Public School District

Joseph Valenti, Chief, Bureau of Local Management Service, DLGS, DCA (Retired)

This session will show you the difference between the 2 laws and how some of the rules are different and how they are the same.

DCA Course # 14124-10: 3 contact hour - QPA (Procurement Procedures), CMFO/CCFO (Financial/Debt Management), CPWM (Government), RMC (Finance)

Rutgers: 1 contact hours – Public Purchasing